

# Welcome from Vagn Thorup, Chairman of the Board, British Chamber of Commerce in Denmark & Senior Partner of the law firm Lundgrens







Dear Readers,

This publication contains a wealth of information for companies wishing to work with Denmark. You may be thinking about exporting to or setting up your business in the open and stable Danish economy. Not only is Denmark receptive to UK products and investments, it is perfectly placed as a gateway to the Scandinavian and Baltic countries and shares a border with the largest European economy Germany.

The British Chamber of Commerce in Denmark (BCCD) is a self-financing, not-for-profit membership organisation. The vision of BCCD is to be a prominent promoter of business and culture throughout Europe and beyond; to further this aim, we cooperate closely with DIT and with the global network of British Chambers, both in the UK (members of BCC) and in Europe. We need to be able to support British businesses starting in Denmark and Danish businesses who are interested in investing in the UK.

Annual trade between Denmark and the UK is valued at close to £6 billion, with Denmark the 22nd largest export market for the UK. The UK is the third largest export destination for Denmark, with sectors such as the food, drinks and tobacco industry constituting a large share of Danish exports to the UK. Denmark is also an important producer of different forms of energy, especially renewable energy such as offshore wind. With significant offshore wind projects such as “Hornsey Project One” under construction off the Yorkshire coast, the renewable energy sector presents huge market opportunities for businesses in both the UK and Denmark. To explore these opportunities, BCCD organised a series of trade missions to Hull and the Humber region, working in collaboration with major Danish partners including Esbjerg Erhvervsudvikling (EEU) and Djurs Wind Power (DWP). These trade missions and other activities represent an important aspect of the traditional work that BCCD undertakes.

Finally, in recent years we have consolidated our industry experience by moving into thought leadership activities. Through a series of conferences on topics as diverse as

the Free Trade Agreement between the EU and US (TTIP), the EU Data Protection Reform and EU US Privacy Shield, and the potential consequences of Brexit, we have brought delegates from the European Commission and the International business community to Denmark. BCCD provides a neutral platform, enabling stakeholders from the private and public sectors, as well as civil society, to debate important issues which impact businesses.

We look forward to working with you.

**Vagn Thorup** Chairman of the Board, British Chamber of Commerce in Denmark & Senior Partner of the law firm Lundgrens [www.bccd.dk](http://www.bccd.dk)

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